

Exam : 000-M221

Title: Tivoli Automation SalesMastery Test v3

Version : Demo

1. Tivoli Application Dependency Discovery Manager (TADDM) is important because?

A. Most large customers do notknow what they in their data center, or the relationships that exists

between the configuration items deployed, and this can directly impact serviceavailability

B. It is a good entry point and providers up-sellingopportunities to Tivolibusiness service management, CCMDB, Service Desk, and asset management

C. It can discover servers, Oss, applications, virtual partitions, and network devices and map the relationshipsbetween them

D. All of the above

Answer: D

2. The Tivoli Change and Configuration Management Database can be part of a larger customer solution, and bigger sales bigger sales opportunity for you because: .?

A. It integrates with TivoliRelease Manager (TRPM) only

B. It integrates with Tivoli Release Manager and Tivoli Request Manager only

C. It integrates with Tivoli Asset Management for IT only

D. It integrates with TivoliRelease Manager, Tivoli Service Request Manager, and Tivoli

Management for IT

Answer: D

3. What is Business Services Management?

A. A category of IT operations software that links business processes

B. A category of IT operations software that links the availability and performance status of the underlying applications and IT infrastructureto business services that enable business processes

C. A category of financial operationssoftware that the cost of various business services

D. A category of operations that links how business entities work together

Answer: B