

# IT 认证电子书



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**Exam : HP5-Z02D**

**Title : Delta - Selling HP  
Networking Solutions and  
Services**

**Version : DEMO**

1.A customer is considering either HP Proactive Care or HP Proactive Care Advanced services for their solution.

Which benefit does Proactive Care Advanced offer that Proactive Care does not?

- A. health scans and collaboration with third-party vendors
- B. hardware support and 24x7 coverage window
- C. software documentation updates and access to technical resources
- D. a dedicated account support manager (ASM) and 24x7 monitoring

**Answer: D**

Explanation:

<http://www.data3.com/wp-content/uploads/2014/07/Proactive-Care-versus-Foundation-care.pdf>

2.You are proposing an HP Converged Campus solution for wired and wireless campus networking. The customer is particularly interested in gaining control and increasing security for its Bring Your Own Device (BYOD) environment.

Which HP product specifically provides this value?

- A. HP Intelligent Management Center (IMC) with VAN Software-defined Networking Manager (SDNM)
- B. HP Services zl Module for an HP 5400R zl switch
- C. HP VAN Software-defined Networking (SDN) Controller
- D. HP Intelligent Management Center (IMC) with User Access Manager (UAM)

**Answer: D**

Explanation:

[http://h17007.www1.hp.com/us/en/networking/products/networkmanagement/IMC\\_UAM\\_Software/index.aspx](http://h17007.www1.hp.com/us/en/networking/products/networkmanagement/IMC_UAM_Software/index.aspx)

3.A customer has a large branch office that requires 12 access points (APs). You need to propose a wireless controller for the branch.

What is the lead product for this position?

- A. HP 850 Unified Wired-WLAN Appliance
- B. HP Wireless Services Manager (WSM)
- C. HP MultiService Mobility (MSM)765zl
- D. HP 830 Unified Wired-WLAN Switch

**Answer: A**

Explanation:

[http://h17007.www1.hp.com/us/en/networking/products/mobility/HP\\_850\\_Unified\\_WiredWLAN\\_Appliance\\_Series/](http://h17007.www1.hp.com/us/en/networking/products/mobility/HP_850_Unified_WiredWLAN_Appliance_Series/)