

IT 认证电子书



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Exam : M8010-713

**Title : IBM Mobile Customer
Engagement Sales Mastery
Test v1**

Version : DEMO

1.What are the common industries that IBM Xtify caters to?

- A. Retail and E-commerce
- B. Financial Services
- C. Travel & Hospitality
- D. All of the above

Answer: C

Explanation: *Xtify provides mobile application publishers with the tools to create, manage and execute push and location-triggered notification campaigns across smartphone platforms.

*Markets Served: Enterprise customers in Retail, travel,publishing/media & entertainment, banking,government, CPG, others

2.Which of the following features makes it easy for IBM Xtify to integrate with CRM by helping aggregate data across various channels?

- A. XRD
- B. XID
- C. XCD
- D. XPI

Answer: B

Explanation: *XID, a unique identifier assigned to each individual app, links cross-channel disparate data sources to yield actionable customer insight *The IBM Mobile Push Notification Push API allows you to immediately send a message to a set of users that you can select by XID, positive or negative tags, or a "send to all" flag. By exposing our push interface via API, you can generate timely one-off notifications and event-based messages from within your own service either by hand or automatically.

3.Which of the following outputs can brands distribute messages through using IBM Xtify?

- A. Mobile App Push. Mobile Web Push, Passbook,SMS
- B. Mobile App Push. Mobile Web Push only
- C. SMS. Mobile App Push only
- D. Mobile App Push only

Answer: A

Explanation: XtifyCapabilitiesinclude: Real time mobile engagement platform for apppush, web push, SMS, and wallet

4.The analytics portal allows viewing of messages based on which of the following?

- A. Date range
- B. Application
- C. Configuration
- D. All of the above

Answer: D

5.Who are the typical target decision makers to buy IBM Xtify?

- A. Loyalty, CRM, E-commerceand Mobile Teams
- B. CEOandCTO
- C. CEOandCMO

D. CEO only

Answer: C

Explanation: A chief marketing officer (CMO) is a corporate executive responsible for marketing activities in an organization.