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Exam : C9020-567

Title: IBM Enterprise Storage

Sales V5

Version: DEMO

- 1. Which characteristic of a customer's server defines the storage device that could be attached?
- A. Form factor
- B. Clock speed
- C. Memory size
- D. Operating system

Answer: D

- 2. Which type of tape should an IBM sales specialist recommend to an enterprise customer?
- A. 3480
- B. DLT
- C. LTO
- D. SLC

Answer: C

- 3. What simplifies customer training requirements for storage management across multiple IBM enterprise offerings?
- A. Redbooks
- B. Storage GUIs
- C. DS Storage Manager
- D. Directed Maintenance Package

Answer: B

- 4. Which product will allow a customer to aggregate, monitor, and recommend optimization for existing storage?
- A. SVC
- B. ESS
- C. IBM Spectrum Control
- D. IBM Spectrum Virtualize

Answer: C

- 5. What is a customer with storage management constraints likely to inquire about?
- A. IBM Spectrum Control
- B. IBM Spectrum Protect
- C. IBM Spectrum Archive
- D. IBM Spectrum Accelerate

Answer: A

- 6.Compared to other enterprise storage systems, which product has made the most changes to be energy efficient?
- A. V7000 with Unified
- B. XIV with 16Gb FICON
- C. V7000 with block only
- D. DS8870 with DC-UPS

Answer: D

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