

# IT 认证电子书



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**Exam** : **M2010-668**

**Title** : IBM Tivoli Enterprise Asset  
Management Sales Mastery  
Test v3

**Version** : DEMO

1. Identify IBM TRIRIGA Solutions that help to reduce costs through smarter space utilization.

A. Real Estate Management, Capital Project Management, Maintenance Management, and IT Management.

B. Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, and Environment & Energy Management.

C. Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, Environment & Energy Management, and Transportation Infrastructure

D. Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, and Environment & Energy Management.

E. Real Estate Management, Facilities Management, Capital Project Management, and Maintenance Management.

**Answer: B**

2. Who should care about reducing facility costs?

A. Everyone in the organization

B. Nobody except CEOs

C. All executives and line managers

D. Finance executives, Real Estate and Facility Executives, and Sustainability Executives

E. Only CEOs and CFOs

**Answer: D**

3. Which benefits statement below best explains TRIRIGA's value?

A. Aggregates Data, Streamlines Processes, Simplifies Reporting.

B. Smaller, Faster, Cheaper.

C. Reduces Operating Costs, Improves Building Operations, and Lowers Energy Consumption.

D. Reduce Costs, Grow Revenue, Increase Customer Satisfaction.

**Answer: C**

4. What is IBM Maximo Spatial Asset Management?

A. Geospatially enabled asset and service management

B. A Maximo add-on that provides remote asset management

C. An asset management solution used by NASA

D. An asset management solution to manage linear asset

**Answer: A**

5. In which of the following industries are customers less likely to purchase Maximo Calibration?

A. Government

B. Oil & Gas

C. Life Sciences

D. Nuclear

**Answer: D**