认证电子书



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Exam : M2040-671

Title: IBM Notes and Domino

Sales Mastery Test v3

Version: DEMO

| 1. Which one of the following best describes hybrid deployment for our software customers? |
|---|
| A. Software deployed both as an on premise solution as well as in the cloud |
| B. Utilizing highly energy efficient servers to save customers' electricity costs |
| C. Being able to run on a wide variety of operating systems |
| D. Backwards compatible databases that run on past versions of our software releases |
| Answer: A |
| |
| 2. Which one of the following features is NOT new in IBM Notes and Domino 9.0 Social Edition? |
| A. A Click on URLs in edit mode |
| B. Paste As Plain Text |
| C. New shortcut keys like Ctrl+Shift+R for "Reply to All" |
| D. Ability to import spreadsheet data into a view |
| Answer: C |
| Reference:ftp://ftp.software.ibm.com/software/au/pdf/CCTY_2013_Whats_New_in_IBM_Domino_ |
| Notes_and_iNotes_9_Social_Edition.pdf |
| |
| 3. With regards to Notes and Domino licensing, the term CAL refers to: |
| A. Code Application Language |
| B. Core Activity Linkage |
| C. Client Access License |
| D. Client Anchor Logic |
| Answer: C |

Reference:http://www-01.ibm.com/software/lotus/notesanddomino/licensing.html

4.Embedded experiences is best defined in the Notes client as:

A. A The capability to attach large files to your emails

B. The ability to import spreadsheet data into a view

C. The ability to deploy the Notes client via a hybrid configuration

D. The ability to view content, as well as respond socially, all in the context of your inbox

Answer: A

5. When speaking of the current state of IBM Notes and Domino momentum, which of the following

statement is NOT true?

A. IBM Notes and Domino still maintains a large percentage of email market share

B. Notes is dead

C. IBM Notes and Domino have delivered new features each and every year since 2007

D. IBM Notes and Domino have over 50,000 customers

Answer: A